

Message Text

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ACTION EA-12

INFO OCT-01 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 DOE-15 H-01 INR-10 INT-05
L-03 NSAE-00 NSC-05 OMB-01 PM-05 ICA-11 OES-07
SP-02 SS-15 STR-07 TRSE-00 ACDA-12 NRC-05 /133 W
-----097905 241803Z /46

R 240728Z MAY 78

FM USLO PEKING

TO SECSTATE WASHDC 0840

INFO AMCONSUL HONG KONG

C O N F I D E N T I A L PEKING 1528

E.O. 11652: GDS

TAGS: ENRG CH

SUBJ: PRC CONTACTS WITH US FIRM ON NUCLEEI POWER ENGINEERING

1) AMONG THE USBUISINESSMEN INVITED TO THIS SPRING'S CANTON FAIR WAS A MR. SHERMAN NAYMARK, PRESIDENT OF NUCLEAR SERVICES CORPORATION, CAMPBELL, CALIFORNIA. NAYMARK TOLD USLO OFFICER THAT HIS FIRM HAD INITIATED CONTACT WITH THE PRC BY LETTER TO CHOU EN-LAI IN 1974. NOTHING CAME OF THIS INITIATIVE UNTIL ABOUT A YEAR AND HALF AGO WHEN A CANTON FAIR OFFICIAL SHOWED THE LETTER TO M. W. (MIKE) ROYER, A HONG KONG BASED ELECTRONICS MANUFACTURER AND WOULD-BE CHINA TRADER, AND ASKED ROYER WHETHER NUCLEAR SERVICES WAS STILL INTERESTED. ROYER CONTACTED NAYMARK AND, WORKING WITH THE PRESIDENT OF HONG KONG EVENING NEWS, WU TAI CHOU (5170-2769-0719) AND CHINA RESOURCES IN HONG KONG, OBTAINED AN INVITATION TO THE CANTON FAIR. BOTH ROYER AND WU ACCOMPANIED NAYMARK TO CANTON.

2). NAYMARK SAID HIS FIRM SUPPLIES ENGINEERING, DESIGN, PROCUREMENT, TRAINING, INSPECTION, SUPERVISORY, AND
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OTHER SERVICES IN CONNECTION WITH NUCLEAR POWER PROJECTS. HE SAID THE FIRM HAD DONE WORK IN SOUTH KOREA AND TAIWAN, AMONG MANY OTHER PLACES. HE INTENDED TO GIVE THE CHINESE A BRIEFING ON THE GENERAL RANGE OF SERVICES HIS FIRM PROVIDEW, AND ATTEMPT TO FIND OUT WHAT THEY NEEDED.

3) NAYMARK AND ROYER HELD NON-SUBSTANTIVE MEETING
IN CANTON WITH FOREIGN TRADE MINISTRY AND FAIR OFFICIAL
LI WEI ON MAY 11. TECHIMPORT FLEW A TEAM FROM PEKING
TO MEET WITH NEYMARK (TECHIMPORT WAS NOT REPRESENTED
AT THE FAIR). NAYMARK PROMISED TO GIVE USLO OFFICER
A READOUT ON HIS MEETINGS WITH TECHIMPORT OFFICIALS,
BUT DID NOT FOLLOW UP BEFORE THE FAIR CLOSED. DEPARTMENT
MAY WISH TO CONTACT NAYMARK DIRECTLY TO DETERMINE OUTCOME
OF HIS MEETINGS AND NAMES OF CHINESE PARTICIPANTS.
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NNN

Message Attributes

Automatic Decaptioning: X
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Draft Date: 24 may 1978
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Disposition Approved on Date:
Disposition Case Number: n/a
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TAGS: ENRG, TGEN, CH, NUCLEAR SERVICES CORPORATION
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